

# An Evolutionary Framework for Determining Heterogeneous Strategies in Multi-Agent Marketplaces

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# Overview

- Motivation
- Suggested approach
- Example model
- Evaluation
- Conclusion

# Problem Domain

Automated and mixed-initiative multi-agent systems in emerging electronic markets:

- limited resources and competitive environment;
- dynamic with unlimited time frame;
- heterogeneous and complex;
- open environment.

# Objective

Study performance of agents' strategies in multiagent systems using an evolutionary framework.

- Find out which agent strategies are good for which market conditions.
- Perform comprehensive testing of electronic market implementations.

# Real market data analysis

- The analysis is based on data which one obtains from either government and/or private organizations.
- Come up with a theory and see if your results of the gathered data matches your theory.

# Cons of Real market data analysis

- Requires real data, which is often either private or inadequate or both.
- Some emerging electronic markets have no mapping to the real world.
- Data what one obtains serves the purpose of other organizations, not one's own. This means the data could be useless.
- Postmortem analysis: One can not test new strategies.

# Analytical analysis

- Come up with a simplified model of the real world.
- Solve the model in an analytical way.
- Use the obtained results to explain the real world trends.

# Cons of Analytical analysis

- Requires a lot of simplifications contradictory to the domain.
- Double transition problem.
- The results are very general. The more simplified the model is, the more general the results.
- Limits to analytical capabilities.

# Competition

- Provides a formalized market environment with strict rules.
- Provides standard means of interaction in the market, such as servers, protocols, and APIs.
- Stimulates creation of a variety of different approaches (strategies) by a diverse community of scientists.

# Cons of Competition

- Fixed number of rivals and equality of initial conditions.
- Tournament structure disregards non-transitivity.
- One is able to exploit the weak points of the system.
- Fixed closing date and related boundary problems.
- Requires substantial organizational effort.
- Double transition problem.

# Candidate Approaches

- Real market data analysis? Requires real data, which is often either private or inadequate or both. Some emerging electronic markets have no mapping to the real world.
- Analytical analysis? Requires a lot of simplifications contradictory to the domain.
- Competition? Requires strict rules and closing date, disregards non-transitivity, requires fixed market structure on competitors' side.

# Evolutionary Approach (1)

## General Characteristics:

- Controllable environment and data collection.
- A large range of problems can be studied.
- Testing over a long-time period is possible.
- The type and number of agents change frequently.
- Reputation building is a vital part of any real system.
- Fully specified strategies.

# Evolutionary Approach (2)

## Generalized setup:

- a dynamic society of many customer and supplier agents
- who enter the market with one of available strategies and initial parameters as determined by a reproduction rule
- and survive in the market according to their accumulated wealth.

# The Citysim Model:

- Simulation of a society of suppliers of a service and their customers.
- The agents live and interact in a circular city.
- The simulation is based on a simple supply and demand model, where multiple service providers compete for customers, and where profitability is the criterion to stay in business.

# Customer Agent (1)

- Anonymous customers come to the market for a single transaction, with a fixed frequency  $\lambda^c$ :

$$t_{i+1}^c = t_i^c - \frac{1}{\lambda^c} \log U[0, 1]$$

where  $U[x, y]$  is a random variable distributed uniformly on the interval  $[x, y]$ .

- The location of a new customer in polar coordinates is determined by the following rules:

$$r \sim U[0, R] \quad \text{and} \quad \alpha \sim U[0, 2\pi)$$

## Customer Agent (2)

- Density of customers is inversely proportional to the distance from the city center.
- A customer minimizes its net cost:

$$\text{net cost} = \text{price} + \text{distance} \times c^{\text{mile}} + \text{delay} \times c^{\text{hour}}$$

- Customers do not change their properties during the simulation.

# Supplier Agent (1)

- Suppliers are characterized by their pricing strategy, and the number of customers they can serve concurrently (size).

agent type =  $\langle \text{strategy}; \text{size} \rangle$

- A type is represented in the market by the corresponding *supplier generator*.
- Each supplier is audited at regular time periods and removed from the market if its profit becomes negative.
- The society of suppliers evolves to meet the demands of the customers.

## Supplier Agent (2)

Work costs,  $c^{\text{work}}(s)$ , and idle costs,  $c^{\text{idle}}(s)$ , for a supplier decrease with its size,  $s$ , to simulate economies of scale:

$$c^{\text{work}}(s) = c^{\text{work}}(1) \times (1 - g)^{s-1} \quad \text{for } s \geq 2$$

$$c^{\text{idle}}(s) = c^{\text{idle}}(1) \times (1 - g)^{s-1} \quad \text{for } s \geq 2$$

where  $c^{\text{work}}(1)$  and  $c^{\text{idle}}(1)$  are constants and  $g$  determines a gain due to the supplier's size.

# Reproduction of Strategies (1)

Two-layered evolutionary learning:

## 1. **Auditor:**

- Evaluates the performance of supplier agents' strategies based on suppliers' average profit over a specified period of simulation time.
- Agents that make negative profit are removed from the market.

2. **Generator:** Maintains a pool of information concerning the history and the current state of its type suppliers.

# Reproduction of Strategies (2)

Generalized two-layered reproduction rule:

## **Auditor (Upper Layer):**

- The probability that a particular type will enter the market next is proportional to the number of its type that are surviving in the market.
- There is a small probability (*noise*) that a new supplier is assigned a type at random.

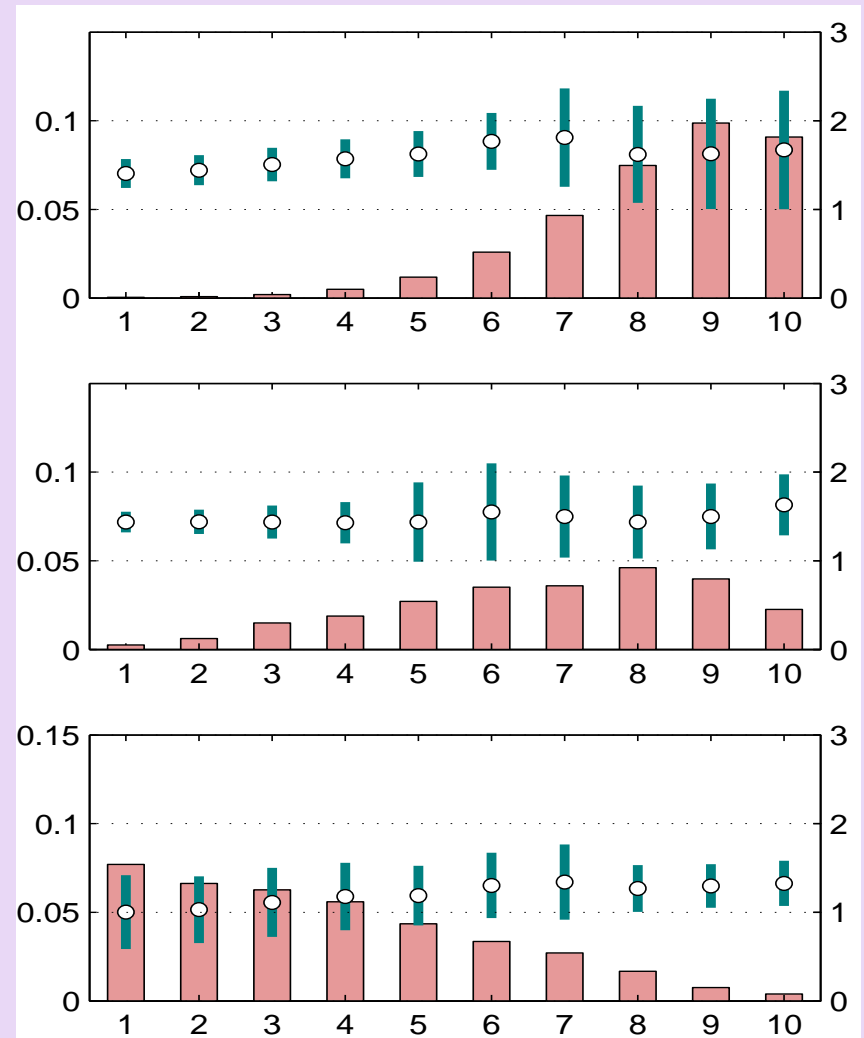
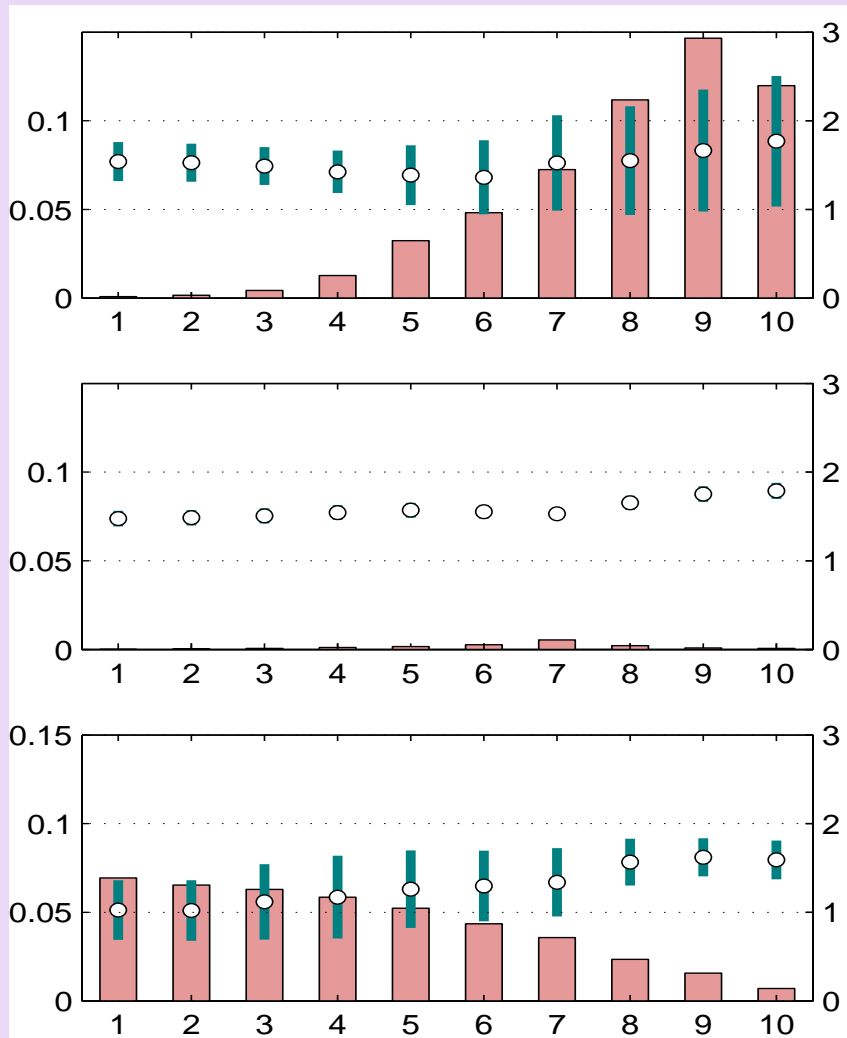
# Reproduction of Strategies (3)

Generalized two-layered reproduction rule:

## **Generator (Lower Layer):**

- General initial parameters based on general demographic information.
- Call a strategy-specific reproduction rule to select the rest of the initial parameters based on the initial parameters of all currently present agents of the same class.

# Reproduction of Strategies (4)



Example of gene pools for a type of supplier.

# Sample Simulation with Two Different Strategies:

**Market Sampler** samples the city in several locations to maximize a potential revenue flow given the state of the market. The price and the number of samples it takes are assumed to be distributed normally.

**Price Seeker** assumes that the “right” price and density of the suppliers depend solely on the distance from the center of a city.

# Why these Two Different Strategies?

- The selected strategies exhibit sufficiently different behavior.
- The strategies were designed, so that neither strategy has a strict advantage over the other.
- Because of that, the strategies can coexist and evolve in the market at the same time.
- The supplier accepts whatever location and price was suggested by its generator and never alters them.
- Only generators are capable of learning and adapting to the market situation.

# Analytical Model

Assumptions on the equilibrium state of the market:

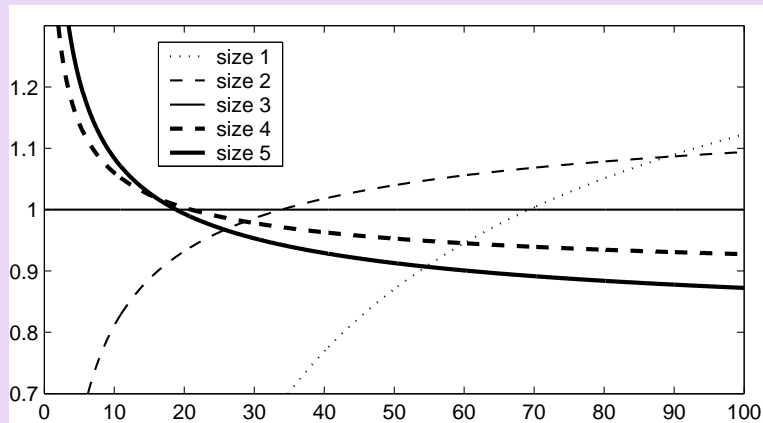
**Assumption 1** *Suppliers operate at zero profit without idle periods, and do not discriminate between customers.*

**Assumption 2** *The market area of a single supplier is small relative to the size of the whole city,*

**Assumption 3** *Market areas are circular and do not interfere.*

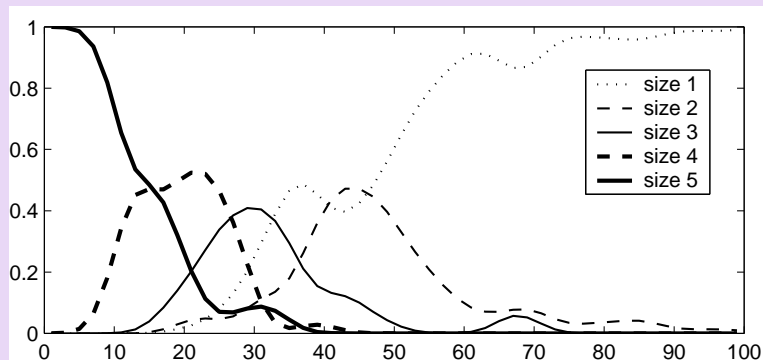
**Assumption 4** *Inside each market area customers arrive at regular intervals.*

# Reality Check Experiments



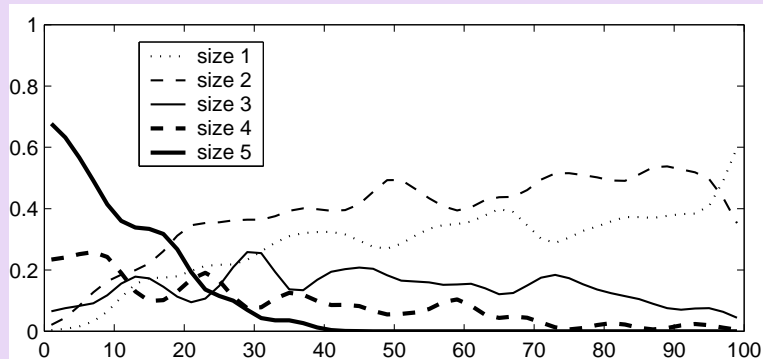
**Theory:**

$\gamma(3, s, \cdot)$  for  $s = 1, \dots, 5$



**Practice:**

Percentage of capacity provided by suppliers of each size for **price seekers**

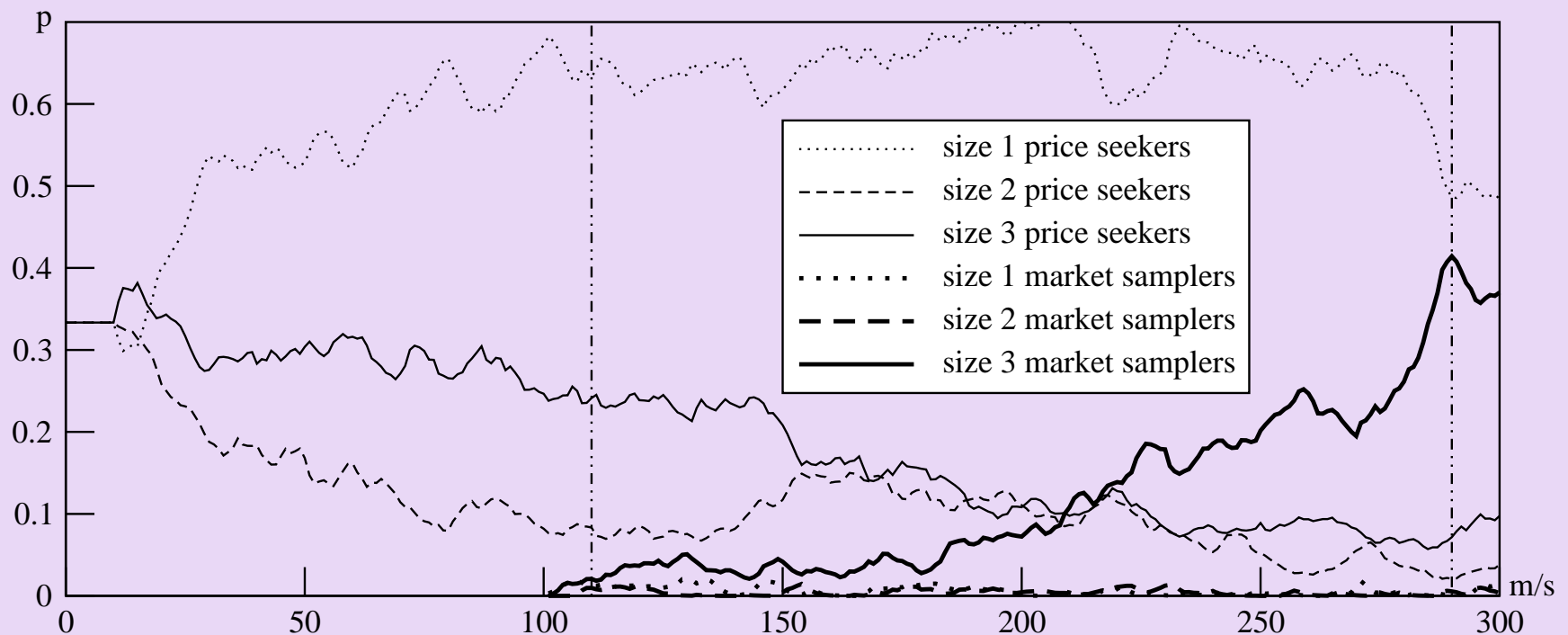


**Practice:**

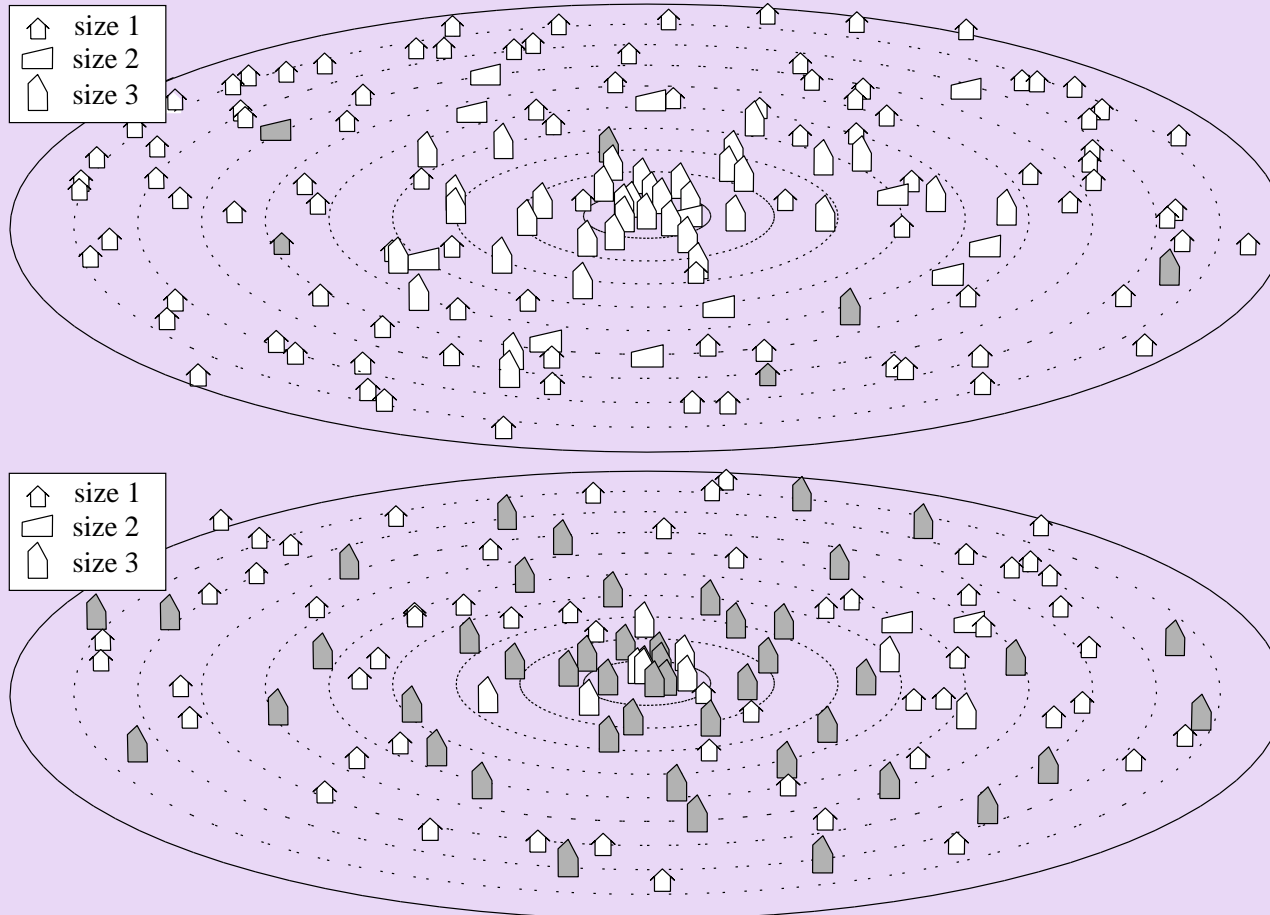
Percentage of capacity provided by suppliers of each size for **market samplers**

# Simulation Time-Line: Supplier Entry Experiment

Probabilities of a new supplier entry for different supplier types as a function of milestone numbers. Market sampler suppliers are introduced at milestone 100.



# Results: Structure of the City

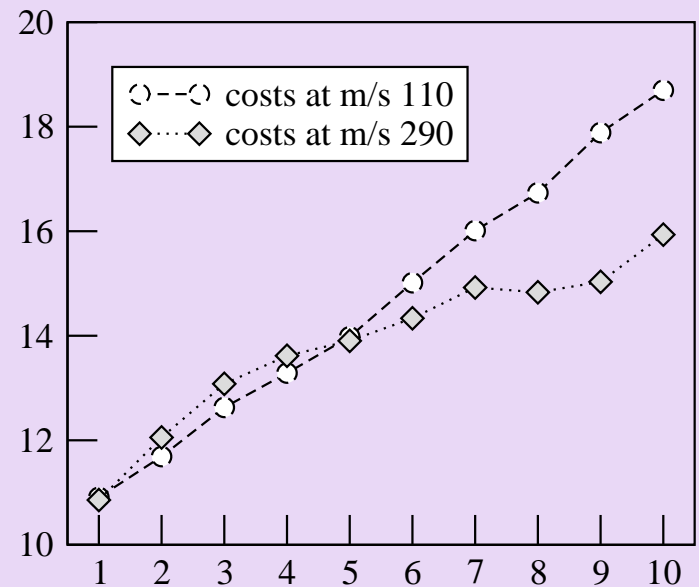
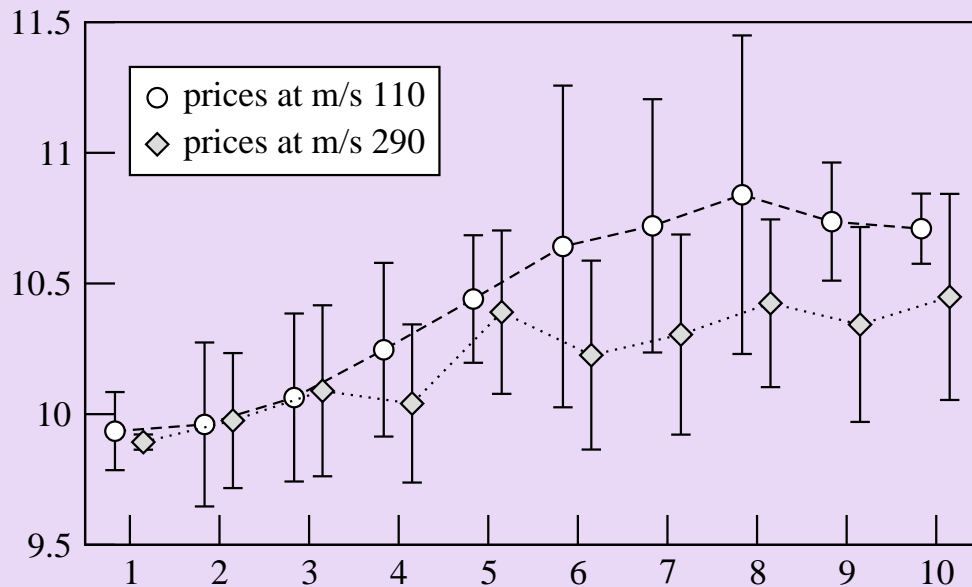


City at milestone 110 (top) and 290 (bottom).

Price seeker suppliers are denoted by white houses, market samplers are gray.

# Price Distribution:

Average supplier prices with standard deviations (left) and 25 hour half-life decaying averages of customer costs (right) for 10 concentric city zones at milestones 110 and 290.



# Why another Evolutionary Framework?

- Heterogeneous strategies can co-exist and evolve. New agents are created by choosing the type and general initial parameters using statistical information on the number of existing agents of the same type.
- Agents with different strategies can enter the market at any time.
- Strategies never disappear. Even when no agents using a specific strategy are left in the market, the probability of creating new agents using that strategy never becomes zero.

## Future Work:

- Build evolutionary framework on top of an existing system, e.g., TAC SCM.
- Introduce individual agent learning.

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